



Experis™  
ManpowerGroup

# Experis Employed Consultant Model



## What is an **Employed Consultant**?

An **Employed Consultant (EC)** is a consultant who is employed by Experis on a permanent basis, and is then deployed on assignment with one of our clients. This model can be tailored to suit your needs, depending on the size, scope and detail of your requirement.

### Key Benefits



**Cost saving**



**Reduced risk**



**Greater flexibility**

## How could the Employed Consultant Model **benefit you**?



### Cost Savings

- ECs are typically more **cost effective (up to 20%)** than equivalent skill contractors
- There are **no fixed charge rates or hidden costs**; all fees are built in to the single daily rate
- **Day rate is fixed** for the entire contract duration
- EC bonuses are **aligned to your project deliverables**
- **Productivity rates** are the same if not better than equivalent skill contractors

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020 3122 0200



### Reduced Risk

- Co-employment risk is removed as **ECs are permanently employed by Experis**
- Zero tenure **risk implications**
- **IR35 regulation** is not applicable
- **Long tenure engagements** are safe



### Flexibility

- ECs have the **flexibility of a contractor**
- Bonuses are awarded by Experis to **drive productivity and achievement**
- Option for EC to **join the client permanently**



### Skills Retention

- ECs provide a **consistent and highly stable team**
- Allows you to **retain skills and knowledge** of existing workers
- Provides **time and efficiency savings** of existing workers, compared to new starters
- Less repeat **recruiting time and effort** required

## What positions work best



### Duration

Complex project and assignments that are **at least six months long or forecasted to be ongoing** are best suited for the Employed Consultant model.



### Skill set

The Employed Consultant model can be implemented against the majority of roles. However, it is particularly well suited to: **Project Management, PMO, Business Analysts** and **Testers**. Additional skill areas where EC works well includes: **Project Support, Planners, Bid Managers** and **Technical Authors**.

To book a **free audit** today email: [ecmteam@experis.co.uk](mailto:ecmteam@experis.co.uk)

#### The audit will provide you with:

- **Independent analysis** of your LTD company contractors and freelancers
- **Guidance on your level of risk** with contractor and freelancer utilisation
- **Indication of savings** from utilising alternative employment models
- **Roadmap** to mitigate risk and optimise savings