

### Key Trends



Demand for Cloud skills soars by 97.7%



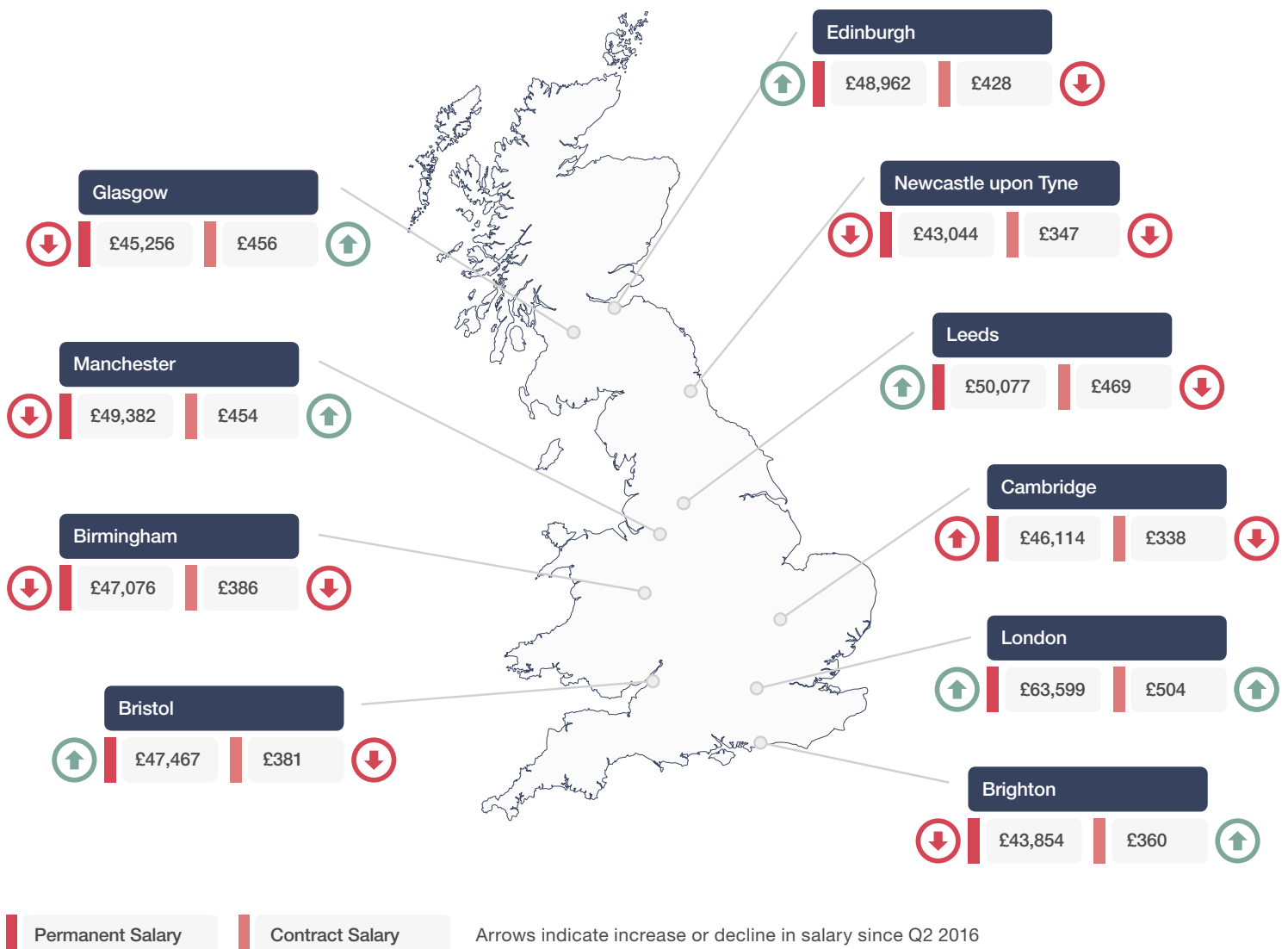
Salaries for permanent and contractor Cloud roles stagnate



Cloud transitions from hot trend to **integral** part of daily operations

### Salary watch

Average permanent salary and contractor day rate for Cloud roles in Q2 2017



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